



IFAC SMP COMMITTEE MEETING SUMMARY

Las Vegas, Nevada, US, June 9-10, 2016

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This meeting summary of the IFAC Small and Medium Practices (SMP) Committee has been prepared for information purposes only. Decisions reported are tentative and reflect only the current status of discussions on projects which might change after further deliberation by the SMP Committee.

Security Risk Management and Incident Response

The Committee noted a presentation by [Steve Ursillo](#), Director of Technology & Assurance Services at Sparrow, Johnson & Ursillo, Inc. on security risk management and incident response. This included the current risks and threats, emerging governance expectations from leadership and security and cybersecurity frameworks.

Pricing and Innovating New Revenue Streams

The Committee noted a presentation by [Daniel Morris](#), Senior Partner, Morris & D'Angelo; Senior Consultant, Strategic Global Advisors and Founder [VeraSage Institute](#) on pricing and innovating new revenue streams. The session highlighted how practices should focus on innovative revenue from new or expanding sources that were not previously realized, how to structure a practice client base using a '[Adaptive Capacity Model](#)' and the importance of [Value Pricing](#).

Task Force Meetings

The Committee split into separate task force meetings, which included the Implementation Guidance Task Force (IGTF), Small Business Support Task Force (SBSTF) and Ethics Task Force (ETF). Members provided input on current projects being undertaken. These include the development of a publication on <IR> for SMEs, an update to the [Guide to Practice Management for Small- and Medium-Sized Practices](#), the Global SMP Survey 2016 and a brochure with examples of Agreed-Upon Procedures Engagements. Input was also provided on the [IESBA June Board Agenda Items](#).

Input to the IAASB Standard Setting

The Committee noted and provided comments on a presentation by Karin French, IAASB Member and Beverley Bahlmann, IAASB Deputy Director on recent IAASB activities and an overview of the Board's current projects. This focused on [ISA 315 \(Revised\)](#)¹ and [Accounting Estimates](#) (ISA 540²).

¹ ISA 315 (Revised), *Identifying and Assessing the Risks of Material Misstatement through Understanding the Entity and Its Environment*

² ISA 540, *Auditing Accounting Estimates, Including Fair Value Accounting Estimates, and Related Disclosures*



IFAC SMP-SME Work Plan 2016

The Committee noted the IFAC SMP-SME Work Plan 2016 Progress Report, which included an additional column highlighting the activities undertaken in 2016. The activities are in support of the [IFAC Strategic Plan for 2016-2018: *Charting the Future of the Global Profession*](#).

Implementation Guidance

The Committee approved the copy for inclusion in a brochure outlining the range of financial reporting services SMPs provide in accordance with the IAASB International Standards – *Choosing the Right Service: Comparing Audit, Review, Compilation and Agreed-Upon Procedures Services*.

Global Representation and Advocacy

The Committee noted an update on recent IFAC public policy and regulation activities from Ms. Monica Foerster, SMPC Deputy Chair. This included recent input by the Public Policy and Regulation Task Force (PPRTF) on Integrated Reporting and International Taxation Messaging.

AICPA Firm Global Connection

The Committee noted a presentation by Mark Koziel, AICPA Vice President, Firm Services & Global Alliances on a new practice management website called [AICPA Firm Global Connection](#). The website provides tools on human capital, marketing, practice growth, succession in an international setting in English, French and Spanish to help small firms all over the world better compete in the marketplace.

Global Knowledge Gateway

The Committee noted a presentation on the [Global Knowledge Gateway](#) which included IFAC's coverage of the [AICPA PracTech 2016 Conference](#), progress on the Key Performance Indicators (KPIs) and a discussion on [The Latest](#), the bi-weekly newsletter from the Gateway which collates all the news, resources and articles every two weeks.

Outreach Activities and Events

The Committee noted a list of recent presentations and outreach activities undertaken by members and staff, which included a [Regional SMP Forum in Kingston, Jamaica](#) and participation in a World Bank Virtual Solutions Lab on the *Role and Ability of Professional Accountancy Organizations to support SMPs and SMEs during times of instability and fragility*.

Next Meeting

The next meeting of the SMP Committee is scheduled for October 10-11, 2016 in New York, US.